

Community Summit February 22nd, 2025 Pacifica, Williams, OR







# Prosperous & Vital

This focus area is about creating a prosperous and economically vital Applegate Valley. It covers topics such as creating an innovative rural economy, Destination Applegate, local business and artist networks, and supporting a healthy workforce.

**Our Vision:** A prosperous and vital Applegate Valley that supports an innovative, locally-based, rural economy and a healthy work environment through the creation of Village Hubs, encouraging conscious, community-based tourism, contributing to a strong Business Network, and facilitating a dynamic art, music and theater scene.



### OUR STRATEGIES FOR A PROSPEROUS AND VITAL APPLEGATE VALLEY

- Supporting an innovative, locally-based, rural economy by re-develoing the 5 recognized but unincorporated Village Hubs in the Applegate→ (Ruch, Applegate, Williams, Murphy, Wilderville)
- Developing low-impact, conscious, community-based tourism
- Facilitating growing, and strengthening the Applegate Valley Business Network
- Integrating art, music and theater more into the community, the economy and existing events
- Connecting the Applegate Wineries into the business network, the local community, and tourism opportunities
- Maintaining and enhancing our local food and agricultural system
- Expanding and improving access to the Applegate Valley's outdoor recreational opportunities

WELLINGTON WILDLANDS COUNCIL





Institute for Policy Research and Engagement

# Applegate Valley Economic Conditions Assessment



# Study Purpose

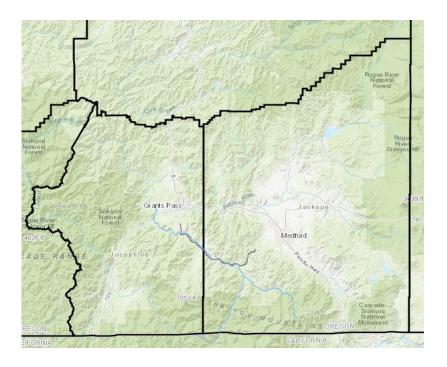
- 1. Detail industry, employment, and wage data for the Applegate Valley; and
- Provide a baseline of economic data to further local conversations about rural economic vitality in the Applegate Valley, including discussion about the current benefits and impacts of leading industries.

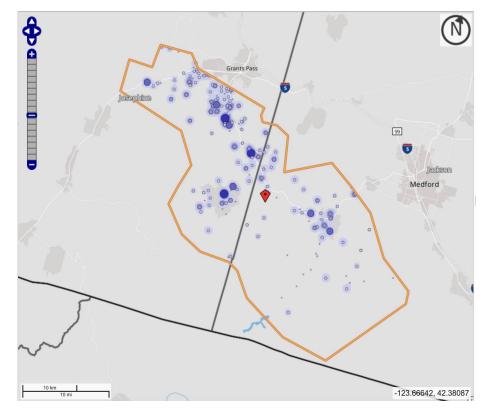
# Methods

- US Census and American Community Survey
  - Socio-economic characteristics
  - Nonemployer statistics
  - Longitudinal Employer-Household Dynamics (LEHD) Origin-Destination Employment Statistics
  - County Business Patterns

#### • Bureau of Labor Statistics

- Quarterly Census of Employment and Wages
- Local area unemployment statistics
- National Agricultural Statistics Service
  - Census of Agriculture
- Oregon Employment Department
  - Industry Employment Projections
- Tools from Census OnTheMap and Headwaters Economics' Economic Profile System





# Outcomes

### Applegate Valley Economic Conditions Assessment Report

 Pulled from available data at the state, regional, and local level to outline employment, wage, location quotient, business patterns, and flow in and out of the Applegate Valley.

### **Applegate Valley Business Survey**

 Survey distributed to local business owners asking about business characteristics, employees, needs, and gaps.

# CURRENT CONDITIONS, by percent of jobs

### Rogue Valley, 2023

- Healthcare and social assistance (21%)
- 2. Retail trade (13%)
- 3. Government (11%)
- 4. Leisure and hospitality (11%)
- 5. Manufacturing (8%)

### Applegate Valley, 2021

- Agriculture, forestry, fishing and hunting (18%)
- 2. Educational services (15%)
- 3. Construction (12%)
- 4. Manufacturing (11%)
- 5. Accommodation and Food Services (8%)

Total # of jobs: 2,626

Total # of jobs: 131,920

## CURRENT CONDITIONS, by Rogue Valley job projections

### Rogue Valley, 2023 - 2033

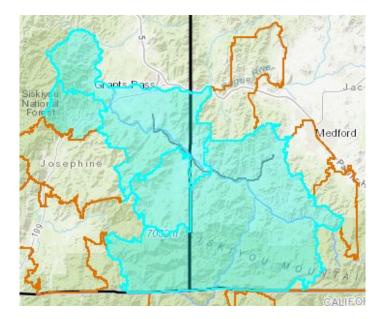
- Healthcare and social assistance: +3540
- 2. Leisure and hospitality +1670
- Professional and business services + 970
- 4. Construction + 690
- 5. Transportation, warehousing, and utilities **+450**
- 6. Manufacturing **+360**

Projected decrease in mining and logging jobs - the smallest portion of Rogue Valley jobs (530 in 2023) and expected to decrease by 10 jobs.

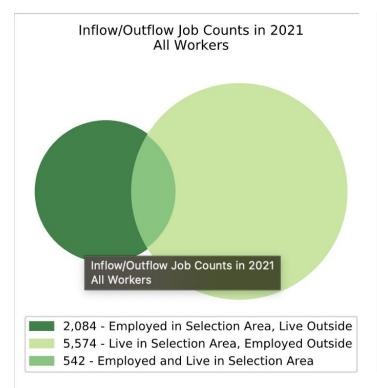
All other available industry data shows smaller projected job increases between 20 – 250

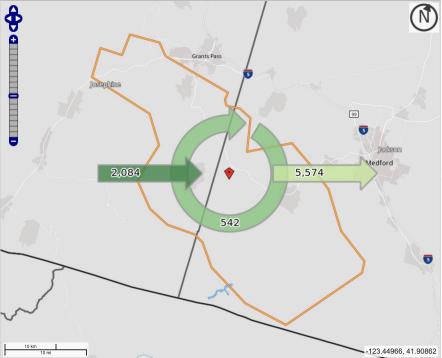
### Applegate Valley Business Patterns, by ZIP code

- 1. Construction # of businesses: 168
- Healthcare and social assistance # of businesses: 118
- **3.** Retail Trade # of businesses:104; 11% of total businesses
- Professional, scientific, and technical services - # of businesses: 93
- Accommodation and food services # of businesses: 83



### **Applegate Valley Workforce Flow**





### Industry Snapshot -Rogue Valley Agriculture

- Total employment 2% of total Rogue Valley employment
  - Jackson 2,368 jobs
  - Josephine 847 jobs
- Farm earnings have decreased since the 1970s
  - Jackson \$40.7 M to \$8.4 M
  - Josephine \$11.9M to \$1M
- Current average wage \$38.6K Rogue Valley
   O Jackson \$42.6 K
  - Josephine \$34.6 K

- Farm Characteristics
  - Jackson 2396 farms
  - Josephine 605 farms
  - 26% of total farms in Rogue Valley "other crop". Examples include tobacco, cotton, sugarcane, hay, herbs, spices, and grass seed, marijuana grown in an open field
- Southern Oregon recognized regionally for sheep and cattle, pears and other fruits, increasing in wine production

#### By the Numbers: Agriculture in the Rogue Valley

#### 5,910

the total number of producers, representing 8% of all Oregon producers.

#### 3,001

farms and ranches equating to 233,427 acres in production (or 2% of Oregon's agricultural acreage).

#### 50%

the increase in producers since 2012. By contrast, the number of producers across the entire state increased by only 19% during that

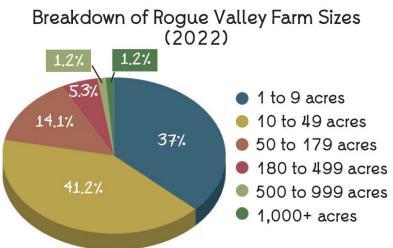
same time frame.

40% or 2,364

the number of producers who rely on farming as their primary source of income, while the remaining 3,546 work additional jobs to make a living.

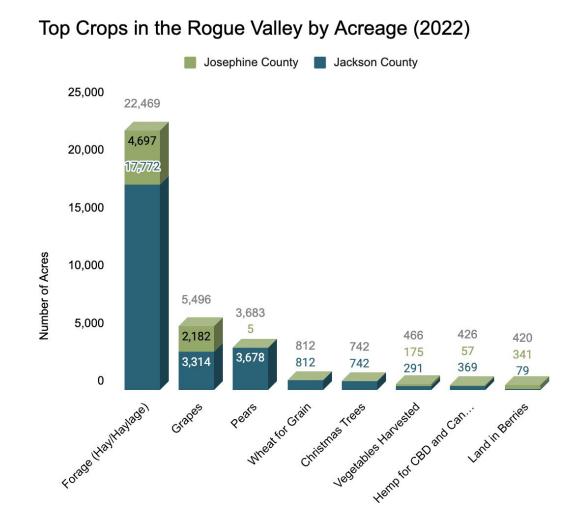
# Ag Production

#### Fig. 3

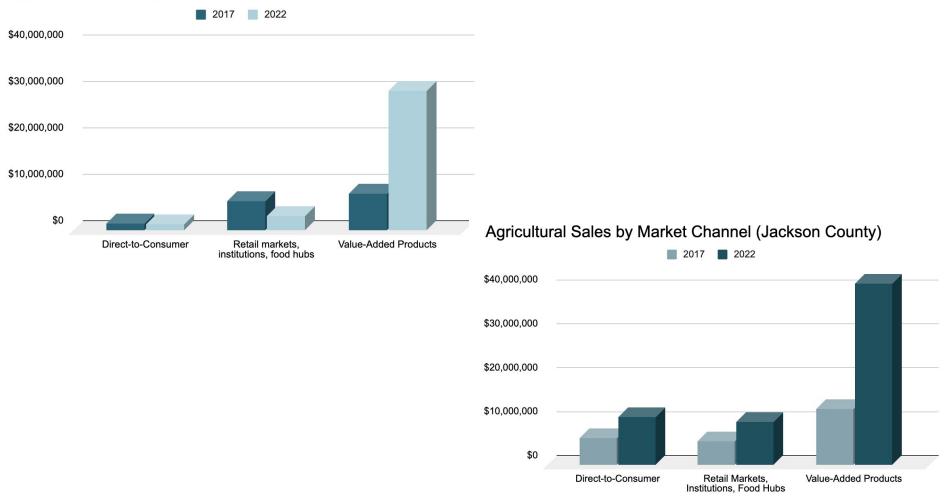


Source: United States Department of Agriculture. 2022 Census by State - Oregon | 2022 Census of Agriculture

Availability/Cost of Labor	67%
Receiving a Fair Price for Products	49%
Customer Knowledge/Awareness of Local Food	31%
Availabity/Cost of Suitable Land	31%
Access to Capital	28%
Lack of Processing Capacity	26%
Difficulties Finding and/or Negotiating with Buyers	26%
Production Equipment	26%
Lack of Cold or Freezer Storage	23%
Knowledge of Government Grants and Programs	23%
Healthcare Costs (Direct Costs and/or Insurance)	21%
High Farm/Ranch Debt Load	18%
Distribution or Shipping Costs/Logistics	18%
Extreme Weather Events	13%
Financial Management and/or Recordkeeping	13%
Lack of Water and/or Threat of Water Scarcity	10%
Time and Effort Required to Meet Food Safety Standard	s 10%
Lack of Adequate Slaughter/Meat Processing Facilities	5%
Other	5%

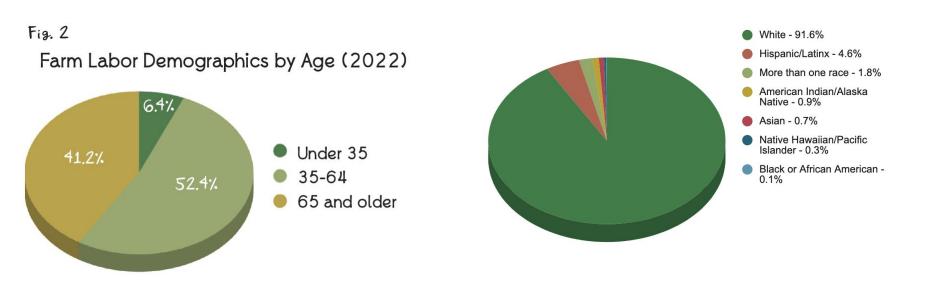


Agricultural Sales by Market Channel (Josephine County)



# Labor and Employment

- Labor is a critical limiting factor in increasing local production.
- Access to land is limiting the expansion of current enterprises and the growth of additional farms.



## Industry Snapshot -Rogue Valley Timber and Wood Products

- Total employment 3.8% Rogue Valley jobs

   Jackson 4,330 jobs
   Josephine 871 jobs
- Industry includes jobs in growing and harvesting, sawmills and paper mills, wood products manufacturing
- Average wage \$67.5K Rogue Valley

   Jackson \$65K
   Josephine \$70K

- OR Industry outputs have remained nearly the same since the 1970s, but make up a smaller percentage of the state's total GDP
- Oregon is still the leads as the largest softwood lumber producer in the US
- Trends of declining # of workers, but increasing outputs via automation

### CURRENT CONDITIONS, by Applegate Valley change in jobs

### Applegate Valley, 2014 - 2021

- Agricultural, Forestry, Fishing, and Hunting +315
- 2. Construction +183
- Accommodation and Food Services
   +111
- 4. Manufacturing +103
- Professional, Scientific, and Technical Services +86
- 6. Retail Trade **+77**

Most industries with job increases do not require post-secondary educational requirements.

Industries that lost jobs from 2014 – 2021 were (1) Other Services (-61); and (2) Educational Services (-10)

# Location Quotient:

Local concentration compared to regional concentration

Local industry jol	bs Regional industry jobs		
Total local jobs	<ul> <li>Total regional jobs</li> </ul>		
Value of Location Quotient	Interpretation		
LQ > 1.00	Industry is producing more than is locally consumed. LQs greater than 1.25 typically represent significant export industries.		
LQ = 1.00	Local production is meeting local demand		
LQ < 1.00	Industry is producing less than is locally consumed. LQs less than 1.00 rely on services and goods from outside the region and may represent opportunities for business development to meet local demand.		

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### **Location Quotient**

#### **Rogue Valley Compared to the State**

- Agriculture, forestry, fishing and hunting
- Healthcare and social assistance
- Retail trade

	Jackson County	Josephine County
Accommodation and food services	1.07	1.45
Administrative and support and waste management and remediation services	0.63	0.96
Agriculture, forestry, fishing and hunting	2.49	1.47
Arts, entertainment, and recreation	1.17	0.82
Construction	0.97	0.74
Educational services	0.71	0.51
Finance and insurance	0.82	0.79
Health care and social assistance	1.26	1.32
Industries not classified	1.13	0.00
Information	0.89	0.38
Management of companies and enterprises	1.08	0.29
Manufacturing	0.84	0.98
Mining, quarrying, and oil and gas extraction	1.74	0.00
Other services (except public administration)	0.92	0.83
Professional, scientific, and technical services	0.55	0.54
Real estate and rental and leasing	0.78	1.26
Retail trade	1.29	1.47
Transportation and warehousing	1.14	0.43
Utilities	0.61	0.46
Wholesale trade	0.71	0.48

### **Location Quotient**

### Applegate Valley compared to Rogue Valley

- Educational Services
- Agriculture, forestry, fishing and hunting
- Construction
- Professional, Scientific, and technical services

Industry Sector	Applegate Valley
Accommodation and Food Services	<mark>0.62</mark>
Administration & Support, Waste Management and	0.85
Remediation	
Agriculture, Forestry, Fishing and Hunting	9.79
Arts, Entertainment, and Recreation	<mark>0.57</mark>
Construction	1.99
Educational Services	11.29
Finance and Insurance	1.10
Health Care and Social Assistance	0.13
Information	0.93
Management of Companies and Enterprises	0.03
Manufacturing	<mark>1.22</mark>
Mining, Quarrying, and Oil and Gas Extraction	0.32
Other Services (excluding Public Admin)	1.01
Professional, Scientific, and Technical Services	1.56
Real Estate and Rental and Leasing	0.79
Retail Trade	0.41
Transportation and Warehousing	0.25
Utilities	0.00
Wholesale Trade	0.82

# Key Report Takeaways

### Important Applegate Valley Industries

(# jobs, job growth, local concentration)

- 1. Agriculture, forestry, fishing and hunting
- 2. Educational Services
- 3. Construction
- 4. Professional, scientific, and technical services
- 5. Manufacturing

Opportunity to develop where there is a positive regional trend, recent local job growth, lower concentration of jobs – retail trade, accommodation and food services.

Workers who live in the Applegate Valley and commute outside valley for jobs in "other services". Opportunity to support "other services" business development in the valley for an existing skilled workforce.



Applegate Valley Travel & Tourism Trends

### GLOBAL

\*Travel contributes 5.8 trillion to the global economy

\*\$1 out of every \$10 dollars is spent on travel/tourism

\*Growing annually rate of about 4 percent

\*Countries that contribute the most to travel economy:

Germany United States China

### STATE (2023)

Oregon Visitor Spend: 14 billion

#### SOUTHERN OREGON

1.4 billion Visitor Spend Southern Oregon (more than half spent in Jackson County)

30,000 visitors to the I-5 Oregon Welcome Center near Ashland

### **ROGUE VALLEY (2023)**

15 percent of jobs are in tourism

Expected to add +1670 jobs over the next 10 years

### **APPLEGATE VALLEY**

8 percent of jobs (pandemic skew)

83 accommodations and food services

+111 accommodations and food services added between 2014-2021



### **Occupancy Rates**

STATEWIDE: 62.3-percent

SOUTHERN OREGON: 60.7-percent

LINDSAY LODGE: 40.4 (expect it to rise)

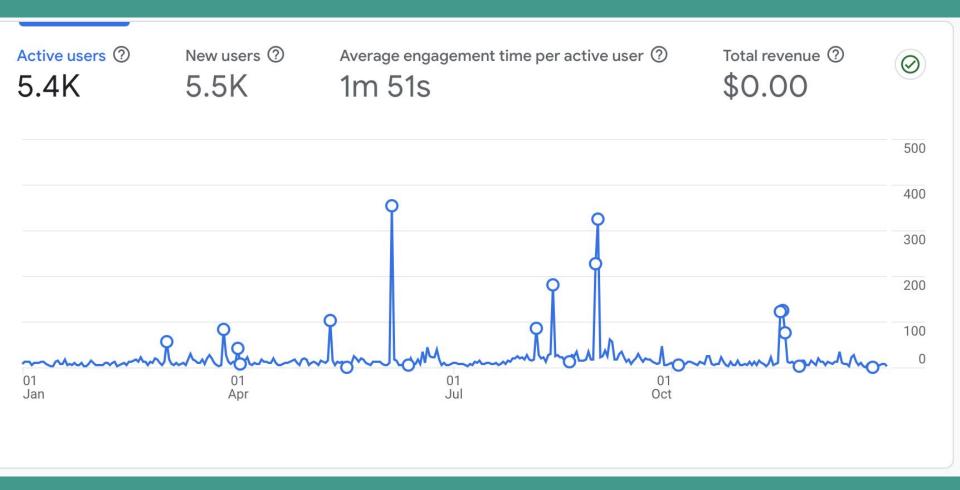
MINE: 18.9 percent (down over 12 years)



APPLEGATE

In our nooks and valleys, you'll find vineyards, lavender fields, historic sites, swimming holes, farmers markets, over 70 different wine varieties and hiking trails that traverse one of the most biodiverse regions in North America—our Klamath-Siskiyou Mountains. This land was made for wandering.

#WanderApplegate



#### Active users w by Country ID w



COUNTRY	ACTIVE USERS	
United States	4K	-
United Kingdom	119	-
Netherlands	115	-
Canada	108	-
China	22	-
Germany	17	-
France	14	-

⊘ •

View countries  $\rightarrow$ 

Last year 📼

### **FUTURE OF TRAVEL**

Nature-based

Less crowded

Longer trips

**Food-focused** 

Pet-friendly

Solo

Ease of digital booking and planning

Experiences, not things (star-gazing)

#### **Travel Southern Oregon**

Food, Wine & Farm

**Mountain biking** 

Heritage Tourism

# 45% of all U.S. Travel Spend

#### **Multicultural Travelers**

Seeing a surge in Hispanic, Asian, and Black populations

Source: MMGY Travel Intelligence 2019 DK Shifflet'S TRAVEL PERFORMANCE/Monitor

# Global Leisure LGBTQ+ Travel Spend.

Globally, LGBTQ travelers account for \$211 billion, according to the International LGBTQ+ Travel Association.

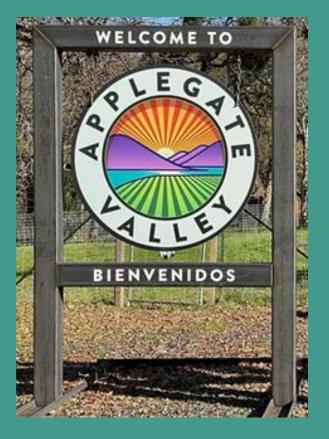
Source: MMGY Travel Intelligence 2019 DK Shifflet'S TRAVEL PERFORMANCE/Monitor



#### **Stay Current**

www.travelsouthernoregon.org

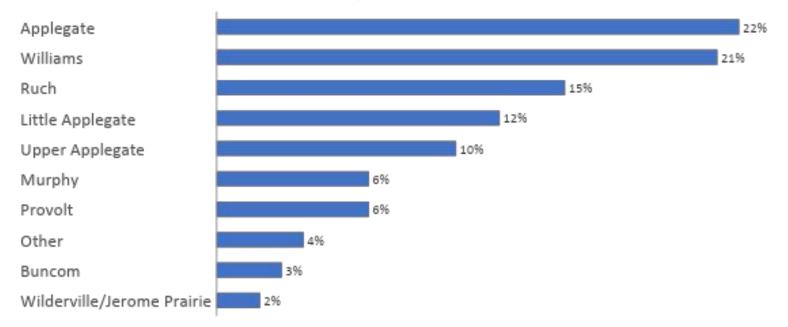
www.traveloregon.com



### Applegate Valley Business Survey

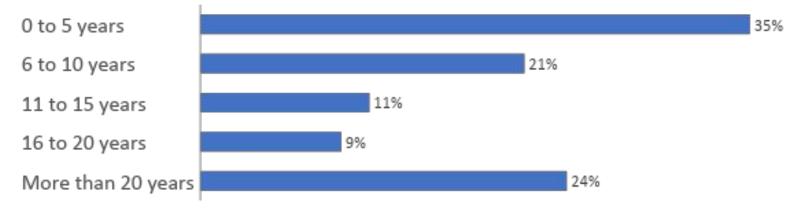
#### **Respondents, by location**

Survey Respondents by Location, n= 110



#### Respondents, by years in business

Respondents by Number of Years in Business, n=110



#### **Respondents by Industry Sector**

#### Survey Respondents by Industry, n=110

Agriculture

Manufacturing

Accomodations and Food Service Professional, Scientific, or Technical Services Retail Trade

Administrative and Support Services

Other Services (except Public Administration)

Arts, Entertainment, and Recreation

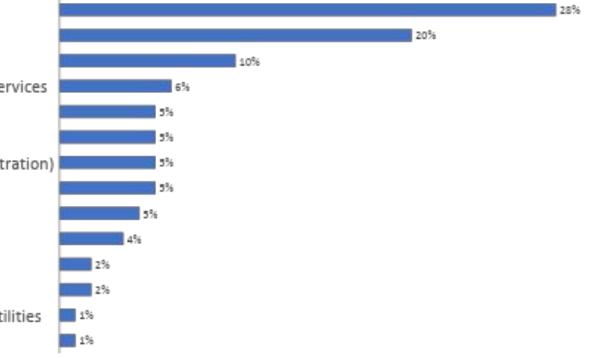
Construction

Health and Social Services

Finance, Insurance, Real Estate

Forestry or Logging

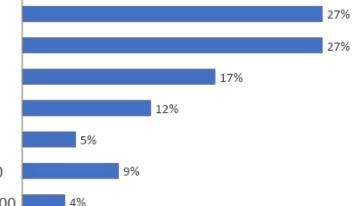
Transportation, Communication, or Utilities Wholesale Trade



# Respondents by annual gross revenue

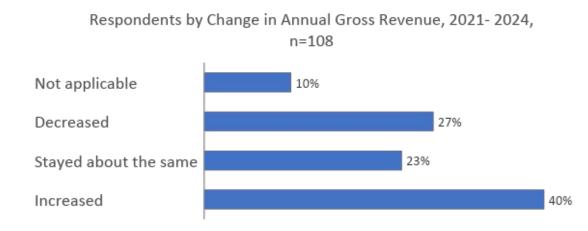
Respondents by 2023 Annual Gross Revenue, n=104

\$0 - \$10,000 \$10,001 - \$50,000 \$50,001 - \$100,000 \$100,001 - \$250,000 \$250,001 - \$500,000 \$500,001 - \$1,000,000 \$1,000,001 - \$5,000,000



- 27% of respondents had an annual gross revenue of 10K or less in 2023
- 50% had an annual gross revenue of 50K or less

#### Changes in annual gross revenue



- 40% experienced an increase in annual gross revenue between 2021 and 2024
- Q3 was the most profitable quarter across respondents

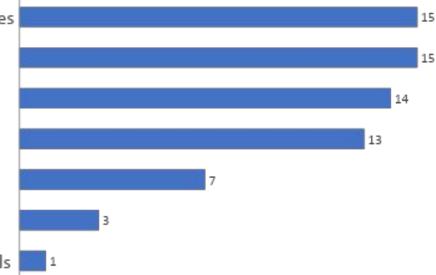
### **Business priorities**

	Priority 1	Priority 2	Priority 3	Total Frequency
Increasing revenue or profit margins	22	8	1	31
Improving operational efficiency or productivity	1	8	9	18
Providing local employment opportunities	0	1	1	2
Increasing employee wage or benefits	1	4	1	6
Reaching new customers or clients	6	12	0	18
Increasing brand awareness or improving business reputation	3	0	2	5
Reducing environmental impact	3	2	0	5
Implementing sustainable practices	2	1	0	3
Promoting ethical sources	1	2	0	3

#### **Barriers to successful operation**

Respondent Frequency to Barriers to Successful Business Operation, n=36

Long commute times for employees Available workforce Affordable internet access Affordable workforce housing Reliable internet access Access to physical locations 3 Reliable transportation of materials



# Experiences as a business owner in the Applegate Valley

- •Supportive local (business) community
- •Need skilled and willing workforce
- •Challenging to reach new audiences
- •Challenging to communicate value of services, cost of product
- •Harder to make profit margins in smaller markets while competing with larger businesses or businesses with more capital flow

#### Support and services needed

- •Social media and website development
- Business plan development
- Financial guidance, financial assistance
- Marketing and reaching new audiences
- How to access grant assistance

## Panel: Local Businesses as Key Economic Drivers

- Wine Industry (Rachael Martin, Red Lily/ AVVA)
- Agricultural production, Value-added, & Retail (Mary Alionis, Whistling Duck)
- Cannabis (Toni & Casey Branham, Phoenix Rising Farm)
- Forestry (Bradford Goshorn, Bear Creek Forest Management)
- Food Service, Accommodation, and AEM (Anna Eastman, The Lindsay Lodge)
- Alternative Lodging & Event Space (Tyson Fehrman, Yale Creek Ranch)



#### Code 3 Coffee & Snacks in the Sunshine Plaza sold 1700 Pickle Lemonades in 2024



#### The Lindsay Lodge hosted 16,866 diners in 2024

#### GATHER | EAT | CELEBRATE

APPLEGATE'S RIVER LODGE

They embody the 'stay local' ideals by sourcing beef and wine from Plaisance and produce from Troon. They also host the Applegate Evening Market and are a new candidate for the Rogue Valley Food Trail



The Lindsay Lodge's most popular item is their Burger with 3,072 sold

Most popular cocktail is the Calabria Margarita with 1,074 sold

#### In 2024, PLAISANCE RANCH sold: 12,000 lbs of beef 1,400 cases of wine

ORGANIC GRASS FED BEEF 541-846-7175

And produced 6000 bales of hay to feed the cows in the winter

Only Farmers Market on a river in Oregon (and probably CA, too) 28 Vendors in 2024 57 Vendors in 2025



Intergalactic Acres sold about: 250 bunches of kale 400 pounds of tomatoes



Sold 2,108 bottles of Crystal Geyser water, 5883 bags of ice, 1,511 library books, and Rise Up! Bread gets an honorable mention for also being very popular among the local population



2024 SISKIYOU SEEDS Total Gross sales: \$379,267,24 (up 16-percent over 2023) Web sales: \$322,200 (up 19 percent) Seed Racks: \$51,400 (up 4 percent) They are a local company that embraces online sales, affiliate marketing, and the ability to reach a national audience OSHALA FARM Grows 8-10 million seeds annually, 80 different types of crops sold throughout the nation, And harvested 5,000 lbs of fresh chamomile last year They host an acclaimed herb camp annually in the Applegate



Wine

#### Rachael Martin Red Lily Vineyards & the Applegate Valley Vintner's Association



Agricultural Production, Value-added Products, And Retail

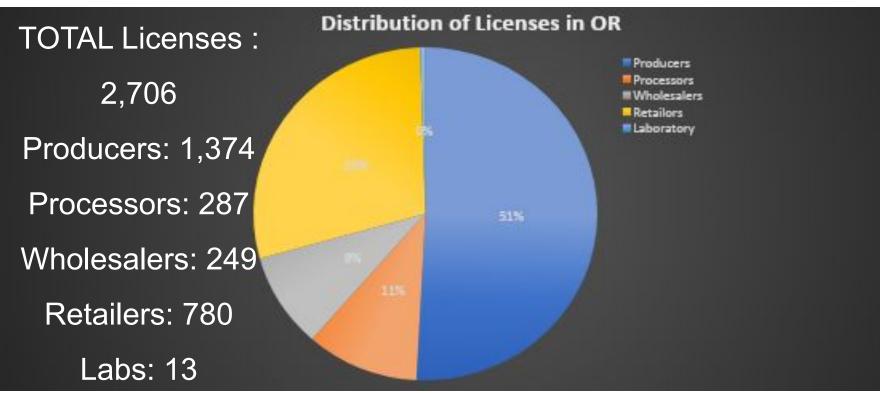
#### Mary Alionis Whistling Duck Farm



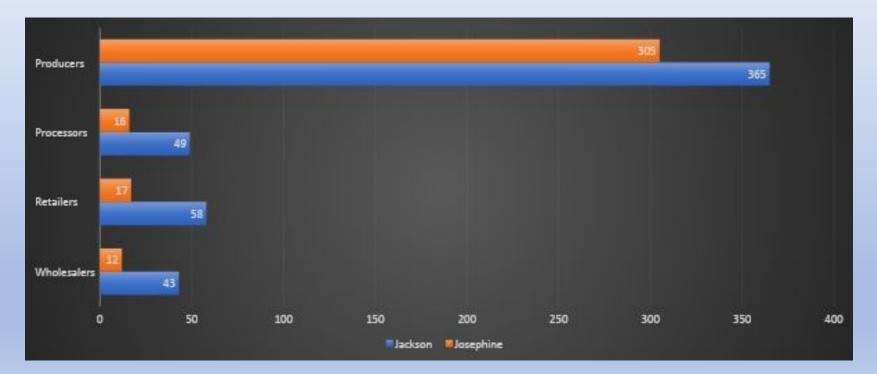
#### Cannabis

#### Toni & Casey Branham Phoenix Rising Farm

## Current OLCC Cannabis License Stats For All of Oregon



#### **Current Cannabis Licenses in Jackson and Josephine County**



Jackson and Josephine Counties hold over 63% of the total OLCC Cannabis Licenses

Producer licenses in our two counties account for a whopping <u>49% of all PRODUCER licenses</u>

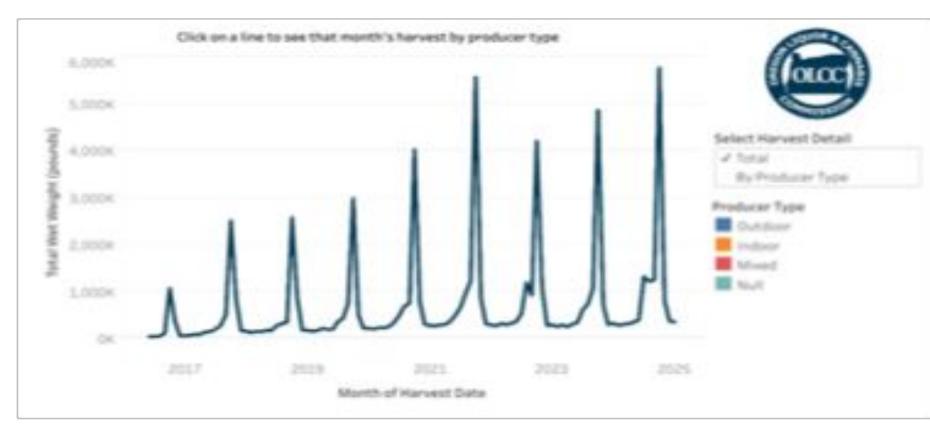
The passage of HB4121 has put a moratorium on the issuance of ALL NEW LICENSE TYPES

#### **Market Trends**

- Consumers have seen retail prices of cannabis flower and extracts decreasing steadily since legalization

   Avg price of 1 gram flower in October, 2016 - \$10.50
   Avg price in January, 2025 - \$3.50
- The wholesale price per pound of cannabis paid to producers/farmers has also declined steadily and is now at its lowest point since legalization

#### **Massive Oversupply**





#### Forestry

#### Bradford Goshorn Bear Creek Forest Management



#### **Accommodation & Food Service**

#### Anna Eastman The Lindsay Lodge



#### Alternative Lodging & Event Space

#### Tyson Fehrman Yale Creek Ranch







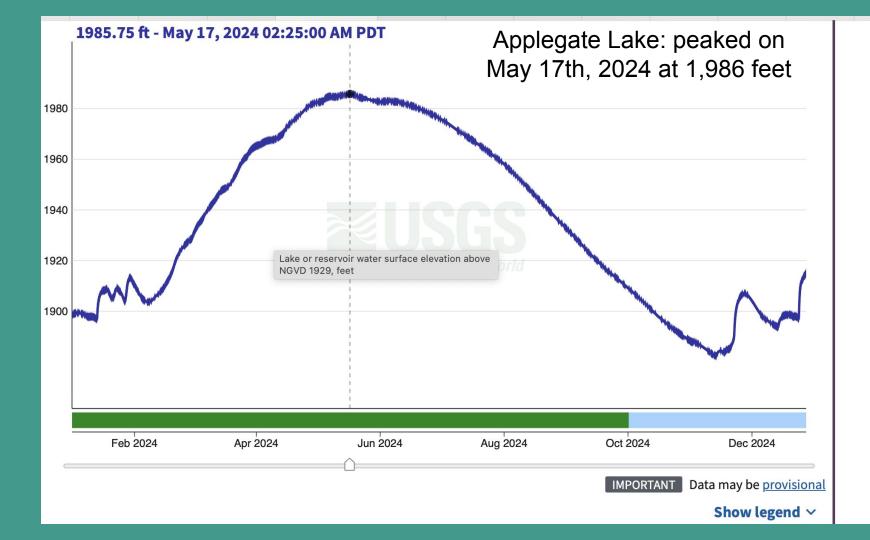
## Panel: Weaving Arts, Recreation, and Events into the Economy

- Rogue Valley Hang Gliders and Paragliders Association (Joshua Dean Paddock, RVHPA president)
- Outdoor Recreation Working Group + Activity Planner (Angie Braley, Applegate Paddlers Club)
- The Lavender Trail (Annita Phillips, Kingfisher Farm)
- The Arts (jb Palasini, Applegate Artists Working Group)
- Jacksaphine Count(r)y Fair (Megan Fehrman, AGA)

In 2024, the Applegate Partnership and Watershed Council and their volunteers removed 9 acres of invasive blackberries at Cantrall Buckley Park



At the Provolt Recreation Site,10,000 native species were planted and 150 acres of blackberries treated by 30 volunteers who worked 467 hours



## The Siskiyou Upland Trails Association added 7.4 miles of trail added to the Jack-Ash Trail System last year



#### Birds of Pacifica WINTER WATERFOWL PLEASE RETURN to any TRAIL HEAD or the OFFICE. THANK YOU







Eurasian Wigeon









Wood Duck



American Coot

WADING & SHORE BIRDS

**Belted Kingfisher** 



Western Grebe









Spotted Sandpiper Common Snipe

#### SPRING WARBLERS





Orange-Crowned



Yellow-breasted Chat





Yellow-rumped warbler

Black-throated Gray





Common Merganser Ring-necked Duck

Pacifica is working

hard to get a bird

count going in the

Applegate to have

better numbers

next year.













Nashville Warbler

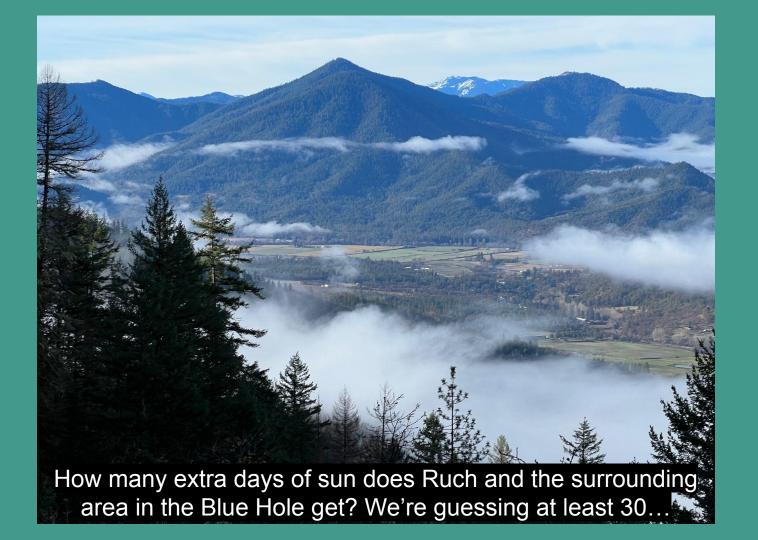








Hermit Warbler



The world-class flying here is an under-recognized economic driver.

The RVHPA weeklong, member-only event attracts 100-200 people who stay overnight for a week.

Be kind, pick them up when you see them hitch hiking.





Flying

## Joshua Dean Rogue Valley Hang Gliders and Paragliders Association



### **Outdoor Recreation**

## Angie Braley Applegate Paddlers Club



## A Greater APPLEGATE Find Your Next Adventure







Get Involved

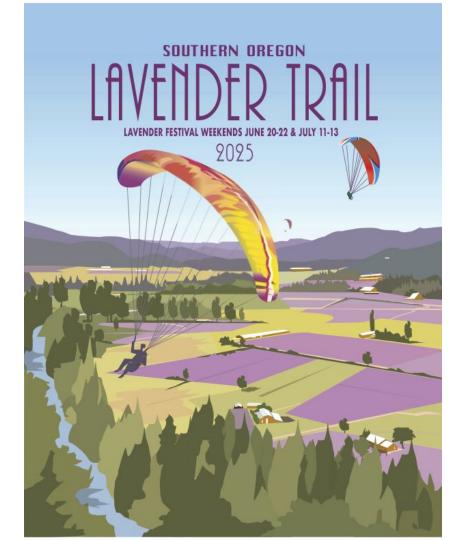
Welcome to the Greater Applegate Activity Planner The Applegate valley has a a rich history in mining, forestry, and agriculture. The watershed plays host to numerous wineries, farm stands, local artisans, and plenty of recreation opportunities. Select an area of interest to learn more!

https://experience.arcgis.com/experience/817131593ce84e779ce47eb2d6bbd626/page/ Home/?views=Siskiyou-Upland-Trails-Association



### **The Lavender Trail**

## Annita Phillips Kingfisher Lavender Farm





#### Southern Oregon Lavender Farms

Applegate River Lavender Farm (closed for 2025 summer)



#### Dos Mariposas Vineyards & Lavender



Dos Mariposas Vineyards & Lavender \$541-224-7881

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#### Lavender Ally Farm



Lavender Ally Farm

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#### Butte Creek Lavender Farm



Butte Creek Lavender Farm \$541-324-7700

#### Charsaw Farms (Goodwin Creek Gardens Nursery)



Goodwin Creek Gardens Applegate Valley

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#### **Kingfisher Farms**



Applegate Valley

#### The English Lavender Farm



m Applegate Valley

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## **The Arts**

## Jb Palasini The Applegate Artists Working Group

Art and Wine Fest in the Oaks in Ruch



# mí G V4.1K1 10 10 THE Art in the Vineyard @ Wooldridge Creek Winery



## **Jacksaphine Count(r)y Fair**

## Megan Fehrman A Greater Applegate





**A Week of Events** featuring the best that the Applegate has to offer-Art, Music, Food, Views, Venues, and Community

Save the Date for Jacksaphine Count(r)y Fair 2025!

## September 19th - 28th



#### Popular Checkouts in 2024: Adult books

- The Vaster Wilds by Lauren Groff
- Tripping on Utopia by Benjamin Breen
- Ruch (roosh) and the upper Applegate Valley by John Black
- Better Off Dead by Lee Child

#### • Popular Checkouts in 2024: Young Adult & Children's books

- Minecraft
- Dog Man by Dav Pilkey
- Cleopatra in Space
- Big Nate
- One Piece
- Dragon Ball
- The Big Book of Bugs
- Fortnite
- Baby-sitters Little Sister

#### Popular Checkouts in 2024: DVD or Blu-ray

- Bonanza
- Star trek
- Murdoch mysteries
- The Sopranos
- 30 Rock
- Paw patrol

Overall, the Children's picture book collection and the video collection are especially popular at the Ruch Library.



#### 67,500 issues of the APPLEGATER were printed in 2024

#### AGA sold \$3,463 of APPLEGATE SWAG in 2024

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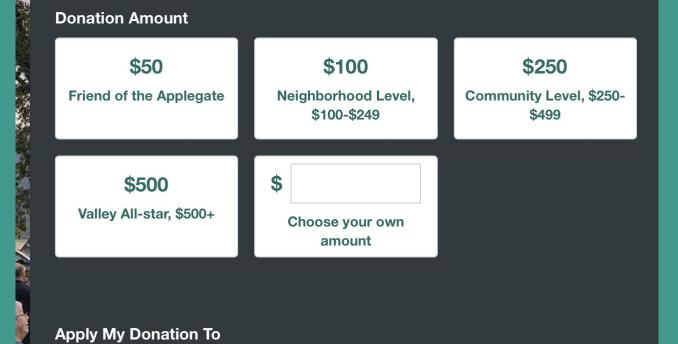
#### 2024 Donations

Individual donations: \$25,000 In Kind: \$10,000 Fundraisers: \$14,611 Sponsorships: \$11,500

TOTAL: \$61,111

## Become a Business Network Member!

Membership starts at \$50 and up!





## From here...

Economic Development is the "activities, organizations, and resources that contribute to a **community's well-being** through factors of job-creation, business growth, and income growth... as well as through improvements to the wider social and natural environment that strengthen the economy."

#### Best practices in rural economic vitality

include those that:

- Emphasize community capacity-building,
- Cultivate collaborations and partnerships,
- Align with regional efforts,
- Build from widely supported community visions,
- Pursue creative, non-traditional economic development strategies

#### COMMUNITY DISCUSSION QUESTIONS:

Are we on track with supporting these top industries? If so, what strategies and practical ideas can be used to support them and our existing businesses in ways that align with our community's environmental and economic goals?

What other industries might be able to exist here (given landscape, population, finances) that would also support economic vitality, community wellbeing, and a healthy environment?

What other kinds of businesses would you like to see here AND would support with your dollars?

What types of innovations, access to capital, or other resources would businesses or workers in these industries need to build on the Applegate Valley's unique strengths and meet the goals of the community vision, such as resilience, sustainability, and economic vitality?

What opportunities are there to make connections across the region that amplify and maintain the uniqueness and strengths of the Applegate Valley and benefit from resources available in regional urban centers?

How can we engage more community members to support local retail trade, accommodation, food services and farmers markets? (As these align with regional trends that point to growth in these sectors).

What data do you have or would you like to see if we do this again next year?

## Thank You!

